Marketing (Student A)

- 1. Can you think of a highly successful marketing campaign by a famous company? Why was it so successful?
- 2. Can you trust adverts that you see on social media?
- 3. Would marketing through social media be effective for your company?
- 4. Can you think of any other ways of using the internet to market a product or service?
- 5. Would you be happy to stand in the street and hand out leaflets?
- 6. Why do companies sometimes offer discounts on certain products? Why are they so effective?

Marketing (Student B)



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Getting students to talk

- 1. Can you think of any infamous marketing disasters? What went wrong?
- 2. Do you think that social media marketing is the future?
- 3. Do you pay any attention to email adverts? Do you think they work?
- 4. Is leafleting in the street an effective means of marketing in the 21st century?
- 5. What do you normally do with junk mail? Why do companies keep sending it?
- 6. Do you think gift vouchers are a good idea? Do you like receiving them?