

- 1. Why do companies sometimes choose to merge? What are the advantages of doing so?
- 2. What can go wrong when two companies merge?
- 3. Can you think of a famous example of two companies which merged?
- 4. Do you think it is likely that in future your company will merge with another one?
- 5. How would you feel if your company merged with a rival?
- 6. What should a manager do to ensure a successful merger?
- 7. In general, is it a good thing when large companies acquire smaller ones?
- 8. Would you be happy if your company was acquired by a larger one?
- 9. What are the advantages of working for a bigger company?
- 10. What are the advantages of working for a smaller company?
- 11. When a small company is acquired by a larger one, does it lose its values?
- 12. If you had built up a successful company over 30 years and your main rival offered you twice its value, would you sell it to them?