## Mergers and Acquisitions (Student A)



- 1. Why do companies sometimes choose to merge? What are the advantages of doing so?
- 2. Do you think it is likely that in future your company will merge with another one?
- 3. In general, is it a good thing when large companies acquire smaller ones?
- 4. What are the advantages of working for a smaller company?

## Mergers and Acquisitions (Student B)



- 1. What can go wrong when two companies merge?
- 2. How would you feel if your company merged with a rival?
- 3. Would you be happy if your company was acquired by a larger one?
- 4. When a small company is acquired by a larger one, does it lose its values?

## Mergers and Acquisitions (Student C)



- 1. Can you think of a famous example of two companies which merged?
- 2. What should a manager do to ensure a successful merger?
- 3. What are the advantages of working for a bigger company?
- 4. If you had built up a successful company over 30 years and your main rival offered you twice its value, would you sell it to them?