Mergers and Acquisitions  (Student A)

1. Why do companies sometimes choose to merge? What are the advantages of doing so?
2. Do you think it is likely that in future your company will merge with another one?
3. In general, is it a good thing when large companies acquire smaller ones?
4. What are the advantages of working for a smaller company?

Mergers and Acquisitions  (Student B)

1. What can go wrong when two companies merge?
2. How would you feel if your company merged with a rival?
3. Would you be happy if your company was acquired by a larger one?
4. When a small company is acquired by a larger one, does it lose its values?

Mergers and Acquisitions  (Student C)

1. Can you think of a famous example of two companies which merged?
2. What should a manager do to ensure a successful merger?
3. What are the advantages of working for a bigger company?
4. If you had built up a successful company over 30 years and your main rival offered you twice its value, would you sell it to them?